

Your regional, grassroots organizations are working to increase entrepreneurial support services.

The Rural Development Resource Center is a program of Grow Iowa Foundation which is an Iowa nonprofit corporation with 501 (c) (3) tax-exempt status.

Partners providing primary support for the program's implementation include the Southwest Iowa Coalition, Wallace Foundation for Rural Research and Development and Iowa State University Extension.

- Primary funding has been provided by:
- USDA Rural Development
  - Iowa State University
  - Iowa Department of Economic Development
  - Southwestern Community College
  - Community Vitality Center
  - Leopold Center for Sustainable Agriculture

**Public Hours: Monday-Friday 10AM to 4 PM**

Phone: 712-623-5521  
 FAX: 712-623-5521  
 Email: [rdrc@enterprisingiowans.com](mailto:rdrc@enterprisingiowans.com)  
[www.enterprisingiowans.com](http://www.enterprisingiowans.com)

**Rural Development Resource Center**  
 2011 N. 4th Street  
 P.O. Box 292  
 Red Oak, Iowa 51566

Directions: The RDRC is located in the Red Oak Technology Building just west of the Red Oak High School. The R.O. Tech building and the R.O. High School share a parking lot. Enter the west door of the R.O. Tech Building.

- Banks throughout the region have invested in the program to benefit local communities.
- Commercial Federal Bank-SHELBY
  - Midstates Bank-POTTAWATTAMIE
  - Treynor State Bank-POTTAWATTAMIE
  - Great Western Bank - OAKLAND
  - Randolph State Bank-PAGE
  - Great Western Bank - RED OAK
  - Houghton State Bank-MONTGOMERY
  - State Savings Bank-TAYLOR
  - Exchange State Bank - EXIRA
  - Shelby County State Bank-SHELBY
  - Citizen State Bank-POTTAWATTAMIE
  - Defiance State Bank-SHELBY
  - U.S. Bank, NA-RINGGOLD
  - Farmers Merchant State Bank-POTTAWATTAMIE
  - Bank Iowa-MONTGOMERY
  - Farmers Trust and Savings Bank - EARLING
  - Great Western Bank-TAYLOR
  - State Bank of Brooks-ADAMS
  - Union Bank-TAYLOR
  - Midstates Bank-SHELBY
  - United Bank of Iowa-SHELBY
  - Tier One Bank-MONTGOMERY
  - Wells Fargo Bank-CASS
  - Whitney Bank and Trust-CASS
  - Rolling Hills Bank-CASS

**YOUR BUSINESS —**  
**STARTING,**  
**EXPANDING,**  
**OPERATING?**



**— BUSINESS SUPPORT SERVICES —**

**RURAL**  
 Development  
 Resource Center

[WWW.ENTERPISINGIOWANS.COM](http://WWW.ENTERPISINGIOWANS.COM)

- Micro Businesses
- Small Businesses
- Venture Businesses
- Expansions
- Sustainable & Value-Added Ag
- Cooperatives

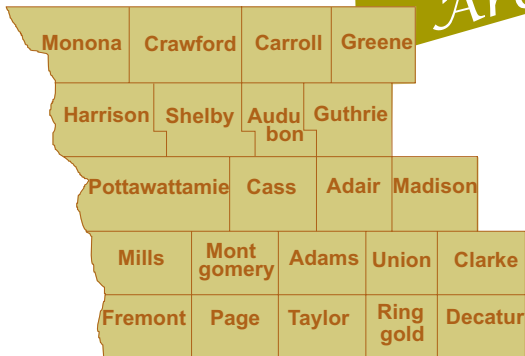
A PROGRAM OF



**D**evelopment specialists will work with you to create a complete technical assistance plan or provide spot services as necessary.

- Business Plans
- Feasibility Studies
- Financial Proforma & Perspective
- Capitalization Support
- Market Analysis
- Marketing Plans
- Annual Business Evaluations
- Licensing & Tax ID Compliance
- Producers/Grower Technical Assistance
- Value-Added Agriculture Market Niching and Supply Identification

## Service Area



## The Results

- Entrepreneur Training Workshops
- 39 Individual Consults
- Served more than 85 clients resulting in:
  - 3 Business Loans
  - 6 Ag producers with technical assistance
  - 2 Business starts
  - 6 new job opportunities
  - 3 small business expansions
  - 2 Ag cooperatives in development stages
  - 1 Value-added Ag Expansion
  - 3 Loan Referrals
- Location investigation of more than 40 sites for out-of-state bio-fuels site consultant-2 sites now under development

**T**he RDRC business development specialists work across industry sectors but also maintain areas of expertise.



**Angie Rae Duncan,**  
BUSINESS ACCELERATOR PROGRAM  
Manufacturing  
Value-Added Agriculture



**Roxanna Sieber,**  
SMALL BUSINESS  
Retail  
Service



**Steve Adams,**  
INTERIM SERVICE COORDINATOR  
Manufacturing  
Value-Added Agriculture  
Bio-Fuels  
Industrial Site Selection

You are encouraged to make arrangements with a specialist for a free consultation of up to 2 hours during which time the development specialist will work with you to assess your specific needs and provide you with a technical assistance plan.

All of the business development specialists are mobile and can travel to the community and client for consultations.

Please call the communication hub in Red Oak to request services and be assigned a specialist.



*'If it had not been for the assistance provided from the RDRC to develop my business plan, I never would have been able to access the financing I needed.'* —**Cass County Business Owner**

*'I wish everyone coming to our loan review committee for financing had a business plan as good as hers.'*  
**Montgomery County Loan Committee Member**

RDRC programs are available to all without regard to race, color, national origin, religion, sex, age, or disability. EOE